

ITSA 3rd Annual General Meeting 12 Sep 2019

International Tax Stamp Association



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- Membership status
- Latest achievements
- How do achievements compare to survey?
- Current projects
- Your Say

Our Mission

**Better
understanding
tax stamp
benefits**

**Promote high
professional
standards**

**Develop best
practice**

23 Members



New Member



Wellking
卫群科技

Latest Achievements



ISO 22382 Published



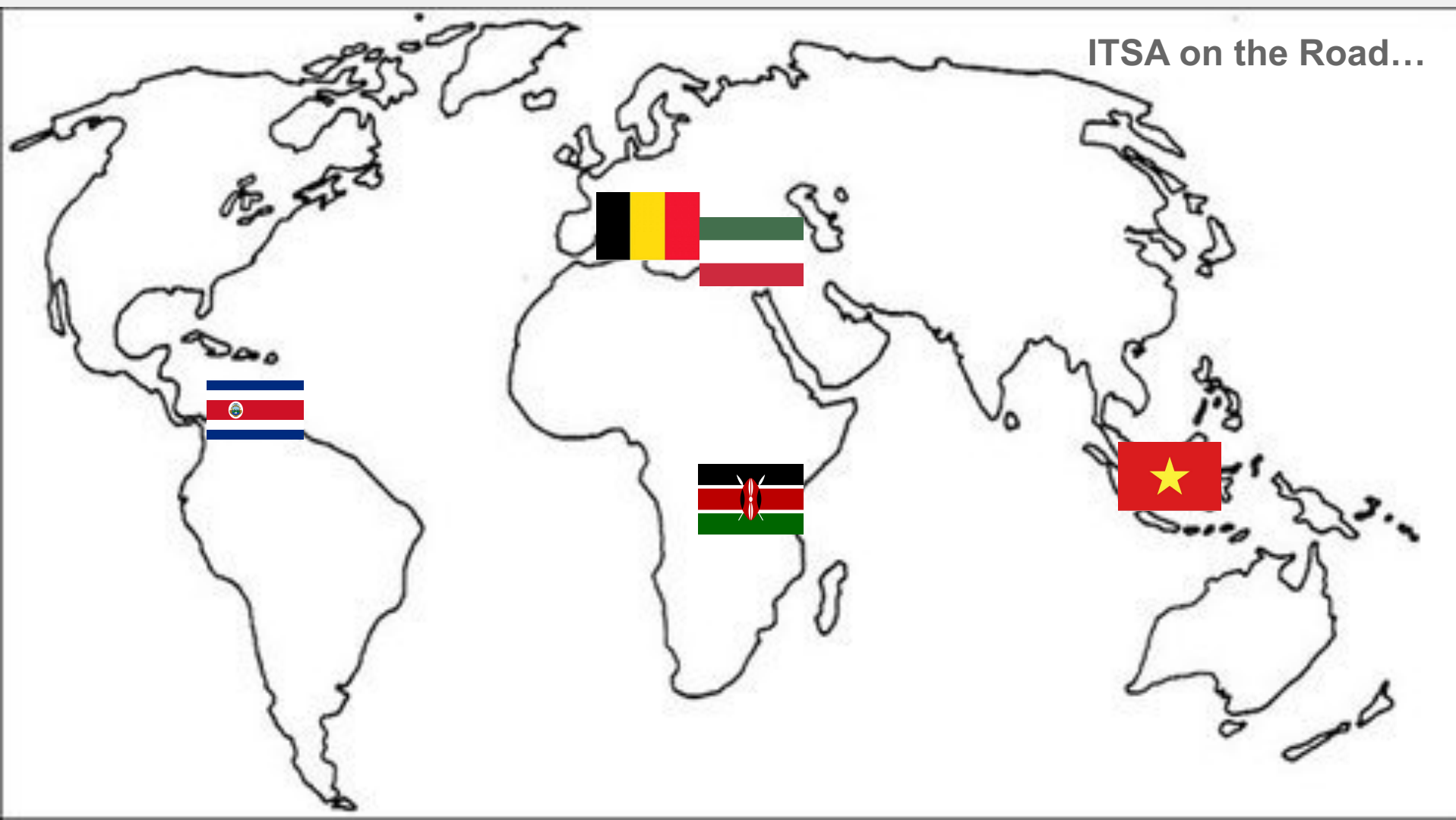
ISO/CD 22382

Guidelines for the content,
security, issuance and
examination of excise tax
stamps

Increased Recognition

- More recognised as expert source of information
- Frequently contacted by revenue authorities
- Some authorities want to become ITSA members
- Mauritius – direct marking on beer
- Taiwan – info on UIDs and aggregation under TPD
- Costa Rica – support for anti-tobacco group
- FCA – informal track and trace working group FCTC Protocol

ITSA on the Road...



How Do Achievements Compare to Survey?



Q1 – What Should ITSA's Priorities and Actions Be?

- THE voice – THE reference
- Raise awareness – ensure expert input into tax stamp systems
- Support ISO 22382 and other standards
- Promote physical/digital combo
- Help stakeholders understand implications of FCTC and EU TPD

Q2 – How Should ITSA Make Itself more Visible?

Publications:

- Issue regular information
- Build case studies and report on fraud cases with other experts
- Write specific document for ISO 22382
- Periodic newsletter

Q2 – How Should ITSA Make Itself more Visible?

Conferences, workshops, webinars:

- Cultivate active presence and high profile
- Co-run 'evangelical' seminars
- Participate in government events
- Hold webinars

Q2 – How Should ITSA Make Itself more Visible?

Info database:

- Establish database tax stamp sector with bi-monthly bulletins

Q2 – How Should ITSA Make Itself more Visible?

Partnerships:

- Partnership agreements international institutions

Q3 – What About Internal Communication?

Newsletters:

- Periodic round-up and twice-yearly summaries

Q3 – What About Internal Communication?

Meetings:

- Periodic conference call for all members
- Coordinate ITSA meetings with other events

Q3 – What About Internal Communication?

Market activities:

- Market news and analyses
- Tender alerts

Q4 – Benefits to Increase Value of Membership

- More recognised voice
- Encourage governments to use ITSA members
- Lobby on behalf of members
- Regular info and research on trends and tax stamp projects
- Training/support on FCTC/TPD to wider member audience
- Fee-based educational services

Q5 – Anything Else You Would Like to Say?

- Align ambition with resource
- Be inclusive and care for all
- Create level playing field between ‘physical’ and ‘digital’ members
- Become more known to sector in general

Current Projects



Advocacy at FCTC Protocol Level

- Continuing to seek ways to make available our members' unique expertise to FCTC Protocol states involved in MOP2 2020
- Limited to written briefings

Legal Challenge of EU TPD

- Launched appeal at EU Court of Justice following inadmissibility ruling of our case
- Important to voice our real concerns about fragmented solution EU has put in place, delegating too many tasks to industry

Other

- Modifying Articles of Association
- Creating observer/associate membership status

Your Say



Current Board Members

- **Juan Carlos Yanez Arenas** of Thomas Greg & Sons, Chairman of Board – currently on second term
- **Christine Macqueen** of SICPA – currently on second term
- **Zbigniew Sagan** of Advanced Track & Trace – currently on second term
- **Gerben van Wijk** of Luminescence Sun Chemical Security – currently on first term
- **Corinne Murcia Giudicelli** of SURYS – not standing for re-election
- **Keith Thompson** of OpSec Security – nominated for second term
- **Kelly Smith** of Ashton Potter – currently co-opted, nominated for first term

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- **Keith Thompson** of OpSec Security – nominated for second term
- **Kelly Smith** of Ashton Potter – currently co-opted, nominated for first term

Nominees for Election to Board

- **Tim Driscoll** of Authentix
- **Jerome Pichot** of De La Rue
- **Kelly Smith** of Ashton Potter
- **Keith Thompson** of OpSec Security
- **Marietta Ulrich-Horn** of Securikett